Item No: 2.3

Title: Monthly Finance Report September 2024

Department: Corporate Services

29 October 2024 Ordinary Council Meeting

Reference: F2023/01346 - D16438983

Author: Garry Teesson, Section Manager Financial Planning and Business Support

Manager: Emma Galea, Chief Financial Officer

Executive: Marissa Racomelara, Director Corporate Services

Recommendation

That Council receives the Monthly Financial Report – September 2024

Report purpose

To present to Council the monthly financial report for September 2024

Executive Summary

For 2024-25 FY Council has budgeted, on a consolidated basis, an operating surplus before capital income of \$10.7M. As at 30 September 2024, Council has an operating surplus of \$15.7M, compared to a YTD budget of an operating deficit of \$4.3M.

The budgeted net operating position will fluctuate throughout the financial year, reflecting income and expenditure timing. This YTD variance of \$20.0M represents 2.6% of Council's gross annual operating expenditure budget of \$776M.

As at the end of the reporting period, there are no concerns regarding Council's performance against the adopted budget.

As part of Council's financial management framework, actual results for income and expenditure, against the amounts estimated for the reporting period, are monitored monthly. Reasons for significant variations, as well as any mitigation actions required are identified. Any required budget changes are submitted to Council as part of the legislated Quarterly Budget Review process.

Background

The monthly financial report has been prepared in accordance with the requirements of the *Local Government Act 1993*, the Local Government (General) Regulation 2021, and the relevant accounting and reporting requirements of the Office of Local Government prescribed Code of Accounting Practice and Financial Reporting and Australian Accounting Standards.

Report

Consolidated Operating Statement

As at 30 September 2024, Council has a consolidated net operating surplus of \$15.7M, before capital income, which is favourable to YTD budget by \$20.0M. The overall variance is predominantly driven by a YTD favourable variance in operating income, being a YTD variance (\$2.5M) in rates and charges (timing difference) and income from various sources being better than budgeted, and a YTD variance in operating expenses of \$16.5M, mostly in employee costs (\$3.3M) and materials and services of (\$12.8M).

The net operating surplus including capital income is \$24.9M which is favourable to YTD budget by \$20.7M.

	Consolidated Operating Statement September 2024						Central Coast Council		
	PRIOR YEAR Actuals	Original Budget	FULL YEAR Budget	YTD Budget	YTD Actuals	Current Year Commitments	YTD Variance (excluding commitments)	YTD Variance (excluding commitments)	
	\$'000	\$'000		\$'000	\$'000	\$'000	\$'000	%	
Operating Income Rates and Annual Charges User Charges and Fees Other Revenue	421,528 169,410	460,606 170,284	460,606 170,284	110,082 28,109	112,670 30,058	-	2,588 1,949	7%	
Interest Grants and Contributions Gain on Disposal	24,155 38,249 52,810 3,084	15,532 26,022 44,668	15,532 26,022 44,668	156 4,326 10,367	1,646 5,508 9,449 265	-	1,490 1,182 (918) 265	27% 9%	
Other Income Internal Revenue Total Income attributable to Operations	10,306 57,120 776,662	10,462 56,950 784,524	10,462 56,950 784,524	2,860 13,483 169,382	3,174 13,770 176,539	-	314 287 7,1 57	11% 2% 4%	
Operating Expenses									
Employee Costs Borrowing Costs Materials and Services	194,560 12,466 229,244	217,710 12,010 245,138	217,710 12,010 247,280	51,069 1,274 55,275	47,757 1,082 42,434		3,311 193 12,840		
Depreciation and Amortisation Other Expenses Loss on Disposal	197,293 43,096 11,911	202,942 47,217	202,942 47,217	48,185 5,643	51,596 5,429 466	-	(3,411) 214 (466)	7% 4% 100%	
Internal Expenses Overheads	49,488 (0) 738,060	48,807 - 773,823	48,807 - 775,965	12,193 (0) 173,638	12,063 (0) 160,827		130 (0) 12,811	1% 100% 7 %	
Total Expenses attributable to Operations	738,000	113,823	775,965	173,038	100,827	80,213	12,811	/ %	
Operating Result after Overheads and before Capital Amounts	38,602	10,701	8,559	(4,256)	15,712	-	19,968	469%	
Capital Grants Capital Contributions Grants and Contributions Capital Received	63,325 43,842 107,167	85,684 23,908 109,592	85,684 23,908 109,592	1,952 6,510 8,462	3,293 5,927 9,220	-	1,341 (583) 758	69% 9% 9 %	
Net Operating Result	145,769	120,293	118,151	4,206	24,933		20,727	493%	

Variance analysis on the consolidated operating result is as follows:

Operating Revenue

Rates and Annual Charges

\$2.6M Favourable to YTD budget.

• This variance relates to the timing of the budgets and will be corrected as part of the upcoming Quarterly Budget Review process (Q1).

<u>User Fees and Charges</u>

\$1.9M Favourable to YTD budget. Main variances include:

- \$1.0M favourable Water and Sewer charges (timing variance).
- \$0.2M favourable on Education and Care fees aligned with higher than forecast activity (partly offset by operating expenses).
- Balance is made up of variances across many business units.

Other Revenue

\$1.5M Favourable to YTD budget.

• \$1.6M favourable in unrealised gain on investments, floating rate notes and bonds. This item is not budgeted due to its unpredictable nature and will be monitored and reported monthly. Budgets will be allocated quarterly through the Quarterly Budget Review process.

<u>Interest</u>

\$1.2M Favourable to YTD budget.

• Favourable variance predominantly from the favourable interest rate environment, hence receiving more interest on investments than budgeted. A reforecast will be calculated as part of Q1.

Operating Grants and Contributions

\$0.9M Unfavourable to YTD budget.

- \$4.4M favourable associated with the receipt of emergency services grant funding for works completed in prior years.
- \$5.2M unfavourable driven by the timing of the receipt of a significant portion of the Financial Assistance Grant in last financial year. The 2024-25FY grant

entitlement will be re-phased based as part of Q1 based on the assumption that a pre-payment of this grant will occur again.

Gain on Disposal

\$0.3M Favourable to YTD budget.

• \$0.3M favourable from disposals of plant & equipment through the programmed change overs.

Other Income

\$0.3M Favourable to YTD budget.

• \$0.5M favourable from commercial lease income (budget timing difference).

Internal revenue

\$0.3M Favourable to YTD budget. Minor variance that will be monitored.

Operating Expenses

Employee Costs

\$3.3M Favourable to YTD budget.

• \$3.3M favourable due to staff vacancies trending higher than budgeted and some budget timing issues.

Borrowing Costs

\$0.2M Favourable to YTD budget.

Minor variance, mainly budget timing.

Materials and Services

\$12.8M Favourable to YTD budget. All variances are mainly timing in nature. A detailed review will be undertaken as part of Q1 to ensure that budgeted amounts remain aligned with service levels to be delivered. Main variances include:

- \$2.9M favourable in Governance Risk and Legal relating to timing of insurance premium payments against budget.
- \$1.8M favourable in Water & Sewer.
- \$1.6M favourable in Waste Management.
- \$0.9M favourable in Economic Development relating to the timing of contractor payments compared to budget
- Other variances are spread across many delivery units of Council.

Depreciation

\$3.4M Unfavourable to YTD budget.

• This is partly due to budget timing difference related to the capitalisation processing and partly due to asset value indexation (permanent difference). A full year reforecast will be considered as part of Q1.

Other Expenses

\$0.2M Favourable to YTD budget. Minor variance that will be monitored.

Loss on Disposal

\$0.5M Unfavourable to YTD budget.

 Minor variance due to asset values having minor residual values at time of disposal due to earlier than anticipated infrastructure replacement.

Internal expenses

\$0.1M Favourable to YTD budget. Minor variance that will be monitored.

Capital Income

Capital Grants

\$1.3M Favourable to YTD budget. Timing differences associated with the recognition of income with capital delivery and payment milestones.

Budget timing will be reviewed as part of Q1.

Capital Contributions

\$0.8M Unfavourable to YTD budget.

- \$0.8M favourable in Water and Sewer developer contributions
- \$1.6M unfavourable in General Fund developer contributions

This variance is minor and consistent with the nature of forecasting the exact timing of these external payment activities.

Financial Performance by Fund

The following Tables summarise the financial performance for the reporting period by Fund.

Total General (+Drainage & Waste) Fund Operating Statement



September 2024

	PRIOR YEAR Actuals	Original Budget	FULL YEAR Budget	YTD Budget	YTD Actuals	Current Year Commitments	YTD Variance (excluding commitments)	YTD Variance (excluding commitments)
	\$'000	\$'000		\$'000	\$'000	\$'000	\$'000	%
Operating Income								
Rates and Annual Charges	313,733	329,428	329,428	80,266	82,799	-	2,533	3%
User Charges and Fees	76,366	75,789	75,789	16,425	17,305	-	880	5%
Other Revenue	22,826	15,532	15,532	156	1,396	-	1,240	794%
Interest	28,347	22,440	22,440	3,738	4,225	-	487	13%
Grants and Contributions	52,506	44,668	44,668	10,367	9,461	-	(906)	9%
Gain on Disposal	2,482	-	-	-	265	-	265	100%
Other Income	10,306	10,462	10,462	2,860	3,174	-	314	11%
Internal Revenue	52,827	54,085	54,085	13,074	13,324	-	251	2%
Total Income attributable to Operations	559,392	552,403	552,403	126,887	131,950	-	5,063	4%
Operating Expenses								
Employee Costs	159,433	177,004	177,004	41,168	38,873	1	2,296	6%
Borrowing Costs	4,934	3,352	3,352	399	243	-	156	39%
Materials and Services	183,599	191,871	194,012	44,710	33,718	74,911	10,992	25%
Depreciation and Amortisation	116,976	118,464	118,464	28,089	30,365	-	(2,276)	8%
Other Expenses	42,817	47,217	47,217	5,643	5,416	-	227	4%
Loss on Disposal	8,703	-	-	-	462	-	(462)	100%
Internal Expenses	36,876	34,518	34,518	8,866	8,830	-	36	0%
Overheads	(24,514)	(23,585)	(23,585)	(5,896)	(5,896)	-	(0)	0%
Total Expenses attributable to Operations	528,824	548,841	550,983	122,980	112,011	74,912	10,970	9%
Operating Result after Overheads and before Capital Amounts	30,569	3,562	1,420	3,906	19,939	-	16,033	410%
·								
Capital Grants	52,066	65,482	65,482	383	1,669	-	1,286	336%
Capital Contributions	36,009	17,908	17,908	5,010	3,652	-	(1,358)	27%
Grants and Contributions Capital Received	88,075	83,390	83,390	5,393	5,321	-	(72)	1%
Net Operating Result	118,644	86,951	84,810	9,299	25,260	-	15,961	172%

Total Water & Sewer Fund



Operating Statement September 2024

	PRIOR YEAR Actuals	Original Budget	FULL YEAR Budget	YTD Budget	YTD Actuals	Current Year Commitments	YTD Variance (excluding commitments)	YTD Variance (excluding commitments)
	\$'000	\$'000		\$'000	\$'000	\$'000	\$'000	%
Operating Income			i	İ				
Rates and Annual Charges	107,795	131,178	131,178	29,815	29,871	-	55	0%
User Charges and Fees	93,044	94,495	94,495	11,684	12,753	-	1,069	9%
Other Revenue	1,329	-	-	-	250	-	250	100%
Interest	9,902	3,582	3,582	587	1,283	-	696	119%
Grants and Contributions	304	_	_	-	(12)	-	(12)	100%
Gain on Disposal	602	-	-	-		-	-	100%
Other Income	-	-	-	-	-	-	-	100%
Internal Revenue	4,294	2,866	2.866	409	445	-	36	9%
Total Income attributable to Operations	217,269	232,122	232,122	42,495	44,589	-	2,094	5%
Operating Expenses								
Employee Costs	35,127	40.705	40.705	9.900	8,885	-	1.015	10%
Borrowing Costs	7.533	8.658	8.658	875	838	-	37	4%
Materials and Services	45,645	53,267	53,267	10.565	8.717	11.301	1.848	
Depreciation and Amortisation	80,317	84,478	84,478	20.095	21,231	-	(1,136)	6%
Other Expenses	279	- 1,111	,	-	13	-	(13)	100%
Loss on Disposal	3,208	-	-	-	3	-	(3)	100%
Internal Expenses	12,612	14,289	14,289	3,326	3,233	-	93	3%
Overheads	24,514	23,585	23,585	5.896	5.896	-	-	0%
Total Expenses attributable to Operations	209,236	224,982	224,982	50,658	48,816	11,301	1,842	4%
Operating Result								
after Overheads and before Capital Amounts	8,033	7,139	7,139	(8,162)	(4,227)	-	3,936	48%
Capital Grants	11,259	20,202	20,202	1,569	1,624	_	55	3%
Capital Contributions	7.833	6.000	6.000	1,509	2.275		775	
Grants and Contributions Capital Received	19.092	26,202	26,202	3,069	3,899		830	
oranto ana contributiono capital Neceiveu	13,092	20,202	20,202	3,009	3,099	_	030	2170
Net Operating Result	27,125	33,341	33,341	(5,093)	(327)	-	4,766	94%

Financial Performance Benchmarks

Below is a summary of Council's performance, on a consolidated basis against main industry financial performance benchmarks set by the Office of Local Government.

Financial Performance Ratio	Industry Benchmark	Full year Forecast	Ratio – YTD Actuals	
Operating Performance Ratio	> 0%	1.47%	9.1%	✓
Own Source operating Revenue Ratio	> 60%	81.57%	89.0%	✓
Unrestricted Current Ratio	>1.5x	2.57x	3.1x	✓
Cash Expense Cover Ratio	> 3 months	3.44 months	3.3 months	✓
Buildings and Infrastructure Renewals Ratio	n/a	138%	91.3%	
Infrastructure Maintenance Ratio	n/a	n/a	48%	

As at the end of the September 2024, on a consolidated basis, Council exceeded the mandated benchmark for the operating performance ratio, achieving 9.1%.

Council has also performed favourably against the unrestricted current ratio, achieving 3.1x against a benchmark of >1.5x. This ratio considers all current assets and liabilities, including cash.

Council maintained positive performance regarding the cash expense cover. Council is in a strong liquidity position.

The infrastructure ratios are monitored each month and are based on a point in time. The Infrastructure Renewal Ratio is based on the actual renewal expenditure as at the end of the reporting period, compared to the depreciation over the same period. The Asset Maintenance Ratio is calculated based on actual maintenance as at the end of the reporting period compared to the required maintenance estimated over the same reporting period. Annual performance in regard to these ratios is included in the Special Schedules in the annual Financial Statements, noting that the infrastructure section within the Schedules does not form part of the NSW Audit Office audit.

Noting the volatility in the timing of asset renewal and maintenance, performance as at the end of a reporting period, is an indication only of Council's likely performance against the benchmark for the year. To further enhance the reliability of these measures, a cross unit project is currently underway to ensure that all maintenance and renewal activities are appropriately captured and accounted for.

Cash and Investments

Details on cash and investments as at 30 September 2024 are included in the Monthly Investment Report September 2024.

Emergency Loans

In 2020 Council obtained emergency loans totalling \$150M. These loans were required to finance Council's working capital, cash reserves, maturing debt facilities and capital expenditure.

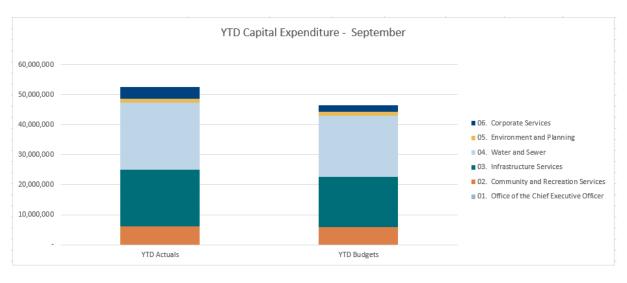
In December 2023, the \$100M Emergency Loan was settled and repaid in full, extinguishing the requirement to refinance any amount.

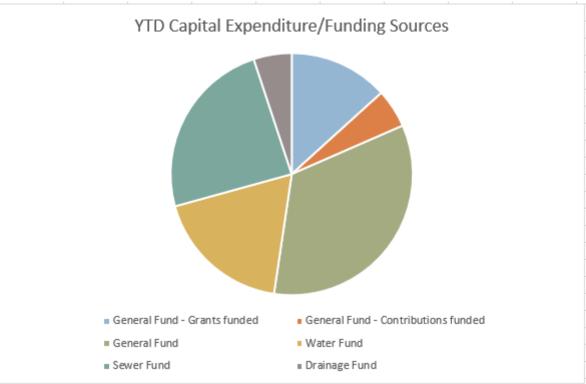
Council will continue to internally restrict funds with the aim of settling the remaining \$50M in November 2025, without the need to refinance any amount. The interest rates environment will be monitored and the timing and amount of any repayment or extinguishment of the loan will be optimised accordingly.

Capital Works

As at 30 September 2024 capital expenditure is \$52.5M against a YTD budget of \$46.6M for the same period, and a 2024-25 FY budget of \$304.7M. The variance mainly reflects budget timing, which will be reviewed as part of Q1.

Department	Original Budget	FULL YEAR Budget	YTD Budgets	YTD Actuals	Commitments	YTD Variance	YTD Variance
	\$ 000s	\$ 000s	\$000s	\$ 000s	\$ 000s	\$ 000s	%
01. Office of the Chief Executive Officer	-	-	-	-	-	-	
02. Community and Recreation Services	51,420	49,865	5,956	6,202	5,908	(246)	-4.1%
03. Infrastructure Services	106,650	104,016	16,718	18,741	19,244	(2,023)	-12.1%
04. Water and Sewer	122,366	122,366	20,301	22,355	49,133	(2,054)	-10.1%
05. Environment and Planning	9,911	10,005	1,272	1,405	4,491	(133)	-10.5%
06. Corporate Services	18,180	18,436	2,328	3,809	8,030	(1,481)	-63.6%
Total	308,527	304,688	46,574	52,511	86,806	(5,937)	-12.7%





Stakeholder Engagement

The preparation of the September 2024 monthly financial report included consultation with business units across Council to identify the reasons and mitigation strategies for significant variances to budget.

Financial Considerations

Financial Year (FY) Implications

The proposal has cost and revenue implications for the current FY only.

Budget and Long-Term Financial Plan (LTFP) Impact.

The FY adopted budget includes funding for this proposal.

This report presents the financial position of Council as at 30 September 2024. Variations from budgeted amounts are detailed and an explanation provided. To date, there are no concerns regarding Council's financial performance for the remainder of the financial year.

Link to Community Strategic Plan

Theme 4: Responsible

Goal G: Good governance and great partnerships

R-G3: Provide leadership that is transparent and accountable, makes decisions in the best interest of the community, ensures Council is financially sustainable and adheres to a strong audit process.

Risk Management

Council's financial management framework includes the monthly review and reporting of significant variances to budget. This ensures that any issues are identified and rectified in a timely manner, with any necessary adjustments being captured in the appropriate Quarterly Budget Review.

This process mitigates the risk of Council's financial performance deviating from the adopted budget and ultimately altering the trajectory of Council's Long Term Financial Plan.

Critical Dates or Timeframes

Council receives monthly financial reports to ensure that Council is kept up to date with Council's financial performance.

Attachments

Nil.